

# ANNUAL

## Professional Standards and Grievance Training



John Giardinelli has been an attorney since 1977. He is a principal of The Giardinelli Law Group, APC. His law firm focuses on real estate, business law, and employment law. The law firm represents several Associations of REALTORS® and numerous brokerages, and administers professional standards programs. Mr. Giardinelli is a certified Professional Standards instructor for the California Association of REALTORS®. He has been a trial lawyer, mediator, and expert witness. Currently his emphasis is in brokerage issues, association and corporate issues, strategic planning, and land use.

### HYPOTHETICALS AND WHAT IFs

- ETHICS and MLS VIOLATION issues
- PROCURING CAUSE and COMMISSION issues
- PROCEDURAL matters
- MARKET DRIVEN issues

### RECENT DEVELOPMENTS AND TRENDS

- National CASES of interest
- New CODE OF EXCELLENCE
- CHANGES to the CODE OF ETHICS and MLS RULES
- C.A.R. and NAR programs

### PROFESSIONAL STANDARDS OVERVIEW

- Duties of the GRIEVANCE COMMITTEE
- Responsibilities of HEARING PANEL members, including PREPARATION and EVIDENCE EVALUATION and FINDINGS OF FACT
- DIRECTORS' ROLE in Professional Standards including NEW "Show Cause" Hearings

### DATE, TIME & LOCATION:

**Date:** Tuesday, April 12, 2016

**Time:** Registration: 10:00 a.m.

Class: 10:30 a.m. to 5:30 p.m.

Lunch included

**Location:** Fresno Association of REALTORS®  
6720 North West Avenue  
Fresno, California

### COST:

- FREE for Fresno Members
- \$50 for Members of other Associations

### **MUST REGISTER IN ADVANCE.**

**To register,** complete information below and Fax to 559-490-6464.

**To register by phone** call FAR 559-490-6400.

Name				Enroll me in the Mandatory Professional Standards & Grievance Training on April 12, 2016. <input type="checkbox"/> I am a member of the Fresno Association of REALTORS® <input type="checkbox"/> I am a member of _____ Association of REALTORS®
Firm				
Address				
Phone				
Email				
<b>PAYMENT METHOD</b>		Amount \$		
Check #				
Credit Card: #		Card Exp.		
Signature				