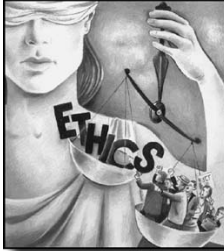


ANNUAL PROFESSIONAL STANDARDS AND GRIEVANCE TRAINING



INSTRUCTOR: John Giardinelli

John Giardinelli has been an attorney since 1977. He is a principal of The Giardinelli Law Group, APC. His law firm focuses on real estate, business law, and employment law. The law firm represents several Associations of REALTORS® and numerous brokerages, and administers professional standards programs. Mr. Giardinelli is a certified Professional Standards instructor for the California Association of REALTORS® and has been a speaker at the NAR business meetings on Professional Standards. He has been a trial lawyer, mediator, and expert witness. Currently his emphasis is in brokerage issues, association and corporate issues, strategic planning, and land use.

HYPOTHETICALS—FROM ACTUAL HEARINGS
ETHICS and MLS VIOLATION issues
PROCURING CAUSE and COMMISSION issues
PROCEDURAL matters

RECENT DEVELOPMENTS AND TRENDS
National CASES of interest
CURRENT ISSUES with the CODE OF ETHICS and MLS RULES

BRIEF PROFESSIONAL STANDARDS OVERVIEW
Duties of the GRIEVANCE COMMITTEE
Responsibilities of HEARING PANEL members, including
PREPARATION, EVIDENCE EVALUATION and preparing
FINDINGS OF FACT
DIRECTORS' ROLE in Professional Standards, including SHOW
CAUSE hearings

Date: Friday, March 16, 2018

Time: Registration: 8:00 a.m.
Class: 8:30 a.m. to 3:30 p.m. (lunch provided)

Location: Fresno Association of REALTORS®
6720 North West Avenue
Fresno, California

COST: Free to Fresno REALTORS®
\$40.00 For Members of Other Associations

To register, complete information below and email
it to irene@fresnorealtors.com

- Enroll me in the Professional Standards & Grievance Training on
Friday, March 16, 2018

NAME

FIRM

ADDRESS

PHONE

EMAIL

Return To:

Fresno Association of REALTORS®
6720 N West Ave
Fresno CA 93711

Phone: 559.490.6400

Fax: 559.490.6464

Email: irene@fresnorealtors.com